



QBE North America

# Construction Appetite

QBE understands the unique challenges in the construction industry and our seasoned underwriters are equipped to address the deeper level of specialization required to overcome them. Our industry experts can assist you with both guaranteed cost and loss sensitive programs.

	Auto	General Liability	Property	Umbrella	Workers' Comp
<b>Classifications*</b>					
Architects & Engineers	●	●	●	●	●
Cable Installation	◐	◐	◐	◐	◐
Carpentry	●	●	●	●	●
Concrete - Non-structural	◐	◐	●	◐	◐
Electrical	●	●	●	●	●
Excavators	●	●	●	●	●
General Contractors - Commercial	●	●	●	●	●
HVAC	●	●	●	●	●
Insulation Work	◐	◐	◐	◐	◐
Iron/Steel Construction - Non-structural	◐	◐	◐	◐	◐
Millwright	◐	◐	●	◐	◐
Masonry	●	◐	●	◐	◐
Painting - Exterior	●	●	●	●	◐
Painting - Interior	●	●	●	●	●
Paving/Re-Paving	◐	◐	◐	◐	◐
Pipeline - Oil/Gas	◐	◐	◐	◐	◐
Plastering/Wallboard	●	●	●	●	●
Plumbing	●	●	●	●	●
Sewer Construction	●	●	●	●	●
Tile/Flooring	●	●	●	●	●

**Key** ● Strong Appetite ◐ Judicious Appetite ○ Restricted Appetite

\*Additional classes will be considered upon request. Please reach out to your QBE contact.



### Account targets

- Account GWP of \$100K-\$3M
- Amount subject up to \$200M per location
- Commercial General Contractors



### Key characteristics

- Subject to territory restrictions
- Residential limited to Artisan work



### Out of appetite

- Crane Operators
- Demolition/Wrecking
- General Contractors - Residential
- Ready-Mix
- Rigging
- Roofing/Siding
- Street or Road work
- Structural/Erection work
- Trucking
- Tunnel Work/Bridges



### Submission mailbox:

[QBEConstruction@us.qbe.com](mailto:QBEConstruction@us.qbe.com)

## For more information, please contact:

**Ryan Powers**  
SVP, Head of Construction  
[ryan.powers@us.qbe.com](mailto:ryan.powers@us.qbe.com)  
978.619.1506

**Mike McCabe**  
VP, Underwriting  
[michael.mccabe@us.qbe.com](mailto:michael.mccabe@us.qbe.com)  
978.619.1516

**Nick Asterito**  
VP, Underwriting  
[nicholas.asterito@us.qbe.com](mailto:nicholas.asterito@us.qbe.com)  
978.619.1508

